

Message Text

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ACTION EB-07

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E.O. 11652: NA
TAGS: ESTC, COCOM, HU
SUBJECT: EXPORT OF LASER TO HUNGARY - CASE #136725 AND 136728

1. COMMERCIAL ATTACHE MET JULY 18 WITH DR. NORBERT KROO AND
COLLEAGUES AT CENTRAL RESEARCH INSTITUTE FOR PHYSICS OF HUNGARIAN
ACADEMY OF SCIENCES (KFKI) TO DISCUSS EXPORT CONTROL ISSUES
INVOLVED IN PURCHASE U.S. MADE APOLLO HOLOGRAPHIC LASER MODEL
HD-22-25050. APPOINTMENT ARRANGED BY EMBASSY THROUGH OFFICIAL
GOH CHANNELS WAS NOTEWORTHY FOR CANDOR AND OPENNESS EXHIBITED
BY HOSTS.

2. EMBOFF INVITED TO VISIT ANY OF INSTITUTE'S NUMBEROUS LABORA-
TORIES TO SEE EXISTING KFKI EQUIPMENT IN ACTION. KROO STATED
INSTITUTE HAS SOME FORTY LASERS BULK OF WHICH MADE BY KFKI
ITSELF, THOUGH EMBOFF WAS ALSO SHOWN US-MADE COHERENT RADIATION
250 WATT CO2 LASER WHICH HOST STATED WAS ORDERED AT SAME TIME AS
APOLLO UNIT IN QUESTION AND WAS APPROVED BY U.S. MOST EXPEDITIOUSLY.
KFKI PICKED APOLLO UNIT BECAUSE IT MOST COMPATIBLE WITH ANOTHER
MODEL OF THEIR OWN DESIGN AND OFFERED PORTABILITY REQUIRED BY
TUNGSRAM RESEARCH INSTITUTE IN ITS TESTING OF DENSITY GRADIENTS
IN LIGHTBULBS.

3. MEETING INITIALLY PROMPTED BY LETTER FROM IMRE KERENYI,
IKER INTERNATIONAL, 18 OAKHURST CIRCLE, PITTSBURGH, PENNA.,
PHONE (412) 781-6023, WHO APPARENTLY HAS FINANCIAL INTEREST IN SALE
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AS WELL AS A BROTHER AT KFKI TO PUSH CASE. BOTH HUNGARIAN HOSTS

AND COMMERCIAL ATTACHE QUESTION KERENYI'S TACTICS -- E.G.
SUGGESTION THAT COMMERCIAL ATTACHE VISIT KFKI ON REGULAR PASSPORT
AND REGISTER AS REPRESENTATIVE OF IKER INTERNATIONAL. KROO
STATED HE HAD BEEN HOUNDED BY KERENYI'S BROTHER FOR ACTION. IN
SPITE KERENYI, KFKI CLEARLY WANTS APOLLO LASER AND STATES THAT
FURTHER DELAY MAY CAUSE LOSS OF BOTH ALLOCATED FUNDS AND EQUIPMENT
DUE ADVENT NEW FIVE-YEAR PLAN.

4. EMBOFF UNABLE TO FULLY JUDGE KFKI CLAIMS BUT HUNGARIAN
HOSTS STATED THEY PERFECTLY WILLING PROVIDE ADDITIONAL INFO
OEA MAY REQUIRE TO REACH DECISION ON CASE. EMBOFF GIVEN CARTE
BLANCHE TO RETURN ANYTIME WITH SPECIFIC QUESTIONS.

5. ACTION REQUESTED: PLS ADVISE STATUS OF CASE AND FURTHER
STEPS EMBASSY SHOULD TAKE TO ASSIST WASHINGTON AGENCIES IN THIS
MATTER. USDOC MAY ALSO WISH TO INFORM KERENYI OF VISIT.
MCAULIFFE

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